TOWN OF AMHERST BOARD OF ZONING APPEALS Tuesday, April 4, 2017

AGENDA

6:00 PM

- 1. Call to Order and Determination of Quorum
- 2. Moment of Silence
- 3. Confirmation of Minutes of March 7, 2017
- 4. Election of Officers

 The Board indicated that it plans to elect officers at this session. Staff suggests a nomination of a slate that includes a Chairman, Vice Chairman and Secretary.
- 5. Clemson Investments Variance Application (195 Mount Olive Road)

 A public hearing on this application has been scheduled and duly advertised.
- 6. Adjournment

Town of Amherst Board of Zoning Appeals March 7, 2017

A meeting of the Town of Amherst Board of Zoning Appeals was called to order by Chairman Gary Mays at 6:00 PM on March 7, 2017, in the Council Chambers of the Town Hall at 174 S. Main Street. Members Kevin Akershoek, Marvin Hensley and Gary Mays were present. Member Ed Carton arrived late as noted below and member Teresa Tatlock was absent. Town Manager Jack Hobbs, in his capacity as Secretary to the Board, and Deputy Town Manager Vicki Hunt were present.

The Chair noted that a quorum was present and asked for a moment of silence.

Mr. Hensley made a motion that was seconded by Mr. Akershoek to dispense with the reading and approve the minutes from the September 1, 2015, meeting. The motion carried 3-0-2 with Messrs. Mays, Akershoek and Hensley voting in favor. Mr. Carton and Ms. Tatlock were absent.

By consensus, election of officers will be deferred to the next meeting.

Mr. Carton entered the meeting.

Variance Application Review: Clemson Investments, LLC – 195 Mt. Olive Road

The Secretary provided a report on a variance application as follows:

Clemson Investments, LLC, through signatory James W. "Jeep" Newman, Jr. and representative Tommy Brooks, has applied for variances for property located at 195 Mount Olive Road (TM#96A3-2-5), zoned Light Commercial District B-1.

The application pertains to the conversion of an existing accessory building into a multifamily dwelling. If approved:

- 1. The 25' yard on the right side of the lot required by Section 18.1-804 of the Town Code would be reduced to 7', and
- 2. A gravel parking lot and driveways for the proposed total 7 dwelling units on the site (adjusted to 10 as outlined below) would be allowed instead of being constructed from concrete, asphalt, brick or paving stones as required by Sec. 18.1-602.04.1 of the Town Code.

Factors favoring the approval of this proposal involve the desire of the property owner to improve the old building on the site and convert it to a more usable state. The impact of a reduction in actual setback on the adjacent property which is currently being used as a cowpasture is expected to be minimal. Gravel surfacing allows stormwater to infiltrate into the soil instead of running off, concentrating and creating potential downstream erosion and flood control problems as is the case with "hard" surfacing.

A significant consideration that is not favorable to the petitioner is the theory that the Town should work towards conformity with established ordinances. This case is similar to many variance requests in that the Board of Zoning Appeals must be concerned with the preservation of the integrity of the ordinance. From a practical perspective, adjusting setbacks and waiving paving requirements would be somewhat harder to justify in the case of a proposed new building.

The state code was recently changed so that a variance must be granted if the evidence shows that the strict application of the terms of the ordinance would unreasonably restrict the utilization of the property and the condition or situation of the property concerned is not of so general or recurring a nature as to make reasonably practicable the formulation of a general regulation to be adopted as an amendment to the ordinance (in addition to other criteria).

The Planning Commission reviewed this application per §18.1-1006.02 of the Town Code during its March 1 meeting at which time by a vote of 4-0 a motion carried to recommend that the Board of Zoning Appeals approve the Clemson Investments' proposal as requested.

As always, the Board should pay close attention to the state law and the Town's Zoning and Subdivision Ordinance in addition to the testimony during the required public hearing. As a procedural note, three affirmative votes by Board members will be required to approve this request. Everyone involved should also remember the "one year" rule at §18.1-1006.05 which indicates that "substantially the same petition affecting the same land shall not be considered within any twelve (12) month period."

Thomas Brooks, Sr., from Acres of Virginia, representative for Applicant/property owner James Newman came forward to explain the application.

Applicant/property owner James Newman was present to answer questions.

Mr. Carton asked for clarification on the use of property being multifamily housing instead of single family as stated in the application. Mr. Newman advised that there would be a total of 10 apartments which includes 7 units in the repurposed garage building in addition to the three that currently exist in the former Bobby Yancey house.

It is the consensus of the Board that it will hold a public hearing on the application per the following advertisement:

PUBLIC HEARING NOTICE

The Town of Amherst Board of Zoning Appeals will hold a public hearing at PM on April 4, 2017 at 7:00 PM in the Council Chambers of the Town Hall at 174 South Main Street. The subject of the hearing is a variance application by Clemson Investments, LLC for property located at 195 Mt. Olive Road. (TM#96A3-2-5, zoned Light Commercial District B-1) that would support the conversion of an existing accessory building into a multifamily dwelling. If approved:

- 1. The 25' yard on the right side of the lot required by Section 18.1-804 of the Town Code would be reduced to 7', and
- 2. A gravel parking lot and driveways for the proposed total 10 dwelling units on the site would be allowed instead of being constructed from concrete, asphalt, brick or paving stones as required by Sec. 18.1-602.04.1 of the Town Code.

Documents relating to the request are available for public inspection at www.amherstva.gov and in the Town Hall during normal working hours.

The Board discussed the adequacy of the number of parking spaces shown on the submitted drawings as both a practical matter and for compliance with the Zoning Ordinance.

There being no further business to discuss, Mr. Carton made a motion that was seconded by Mr. Akershoek to adjourn the meeting at 6:46 PM. The motion carried 4-0-1 with Messrs. Messrs. Mays, Akershoek, Carton and Hensley voting in favor. Ms. Tatlock was absent.

	Gary Mays	
	Chairman	
ATTEST:		
Secretary		

PUBLIC HEARING NOTICE

The Town of Amherst Board of Zoning Appeals will hold a public hearing on April 4, 2017 at 7:00 PM in the Council Chambers of the Town Hall at 174 South Main Street. The subject of the hearing is a variance application by Clemson Investments, LLC for property located at 195 Mt. Olive Road. (TM#96A3-2-5, zoned Light Commercial District B-1) that would support the conversion of an existing accessory building into a multifamily dwelling. If approved:

- 1. The 25' yard on the right side of the lot required by Section 18.1-804 of the Town Code would be reduced to 7', and
- 2. A gravel parking lot and driveways for the proposed total 10 dwelling units on the site would be allowed instead of being constructed from concrete, asphalt, brick or paving stones as required by Sec. 18.1-602.04.1 of the Town Code.

Documents relating to the request are available for public inspection at www.amherstva.gov and i in the Town Hall during normal working hours.

AFFIDAVIT

I hereby certify that, on March 15, 2017, this notice of public hearing was sent by first class mail to the last known address of the owners of neighboring property shown on the current real estate tax assessment books and as required by Section 15.2-2204 of the Code of Virginia, 1950, as amended. The list of owners is below.

The required sign was erected on the site on March 10, 2017.

	96A3-2-3	KITY Associates
		c/o James W. Newman, Jr
		2805 Barracks Road
	****	Charlottesville, VA 22901
	96A4-A-12	KITY Associates, LLP
		2246 Ivy Road, Suite 5
		Charlottesville, VA 22903
	96A3-2-4	Annie Bell Jones
		186 Mount Olive Road
		P. 0. Box 1033
		Amherst, VA 24521
	96A3-2-4A	Kimberly Dawn Campbell
		180 Mount Olive Road
		P. 0. Box 783
L		Amherst, VA 24521
	96A3-2-5A	Brenda T. Campbell
	The state of the s	177 Mount Olive Road
		P. 0. Box 327
L		Amherst, VA 24521

96A3-2-6	Elsie Bennett Stewart
	191 W. Court Street
	P. O. Box 55
	Amherst, VA 24521
96A3-A-2	Earl Douglas
	727 Kenmore Road
	Amherst, VA 24521
96A3-A-3	Willie Mosby
	139 Rivera Drive
	Madison Heights, VA 24572
96A3-A-5	Clemson Investments, LLC
	James W. Newman, Jr.,
	2246 Ivy Road, Suite 5
	Charlottesville, VA 22903

Clemson Investments LLC Variance Application (195 Mount Olive Road)

March 31, 2017

Clemson Investments, LLC, through signatory James W. "Jeep" Newman, Jr. and representative Tommy Brooks, has applied for variances for property located at 195 Mount Olive Road (TM#96A3-2-5), zoned Light Commercial District B-1.

The application pertains to the conversion of an existing accessory building into a multifamily dwelling. If approved:

- 1. The 25' yard on the right side of the lot required by Section 18.1-804 of the Town Code would be reduced to 7', and
- 2. A gravel parking lot and driveways for a <u>total of 10 dwelling units on the site</u> would be allowed instead of being constructed from concrete, asphalt, brick or paving stones as required by Sec. 18.1-602.04.1 of the Town Code.

Factors favoring the approval of this proposal involve the desire of the property owner to improve the old building on the site and convert it to a more usable state. The impact of a reduction in actual setback on the adjacent property which is currently being used as a cowpasture is expected to be minimal. Gravel surfacing allows stormwater to infiltrate into the soil instead of concentrating, running off, and potentially creating downstream erosion and flood control problems as is the case with "hard" surfacing.

A significant consideration that is not favorable to the petitioner is the theory that the Town should work towards conformity with established ordinances. This case is similar to many variance requests in that the Board of Zoning Appeals must be concerned with the preservation of the integrity of the ordinance. From a practical perspective, adjusting setbacks and waiving paving requirements would be somewhat harder to justify in the case of a proposed new building.

The state code was recently changed so that a variance must be granted if the evidence shows that the strict application of the terms of the ordinance would unreasonably restrict the utilization of the property <u>and</u> the condition or situation of the property concerned is not of so general or recurring a nature as to make reasonably practicable the formulation of a general regulation to be adopted as an amendment to the ordinance (in addition to other criteria).

The Planning Commission reviewed this application per §18.1-1006.02 of the Town Code during its March 1 meeting and recommended that the Board of Zoning Appeals approve it as requested.

Note that due to the change in the total number of units that may or may not be installed at the site provided by the applicant during the March 7, 2017 Board of Zoning Appeals meeting, the submitted site plan is inadequate. The issues of utility "tap" fees and the design and installation of water and sewer facilities for the actual dwellings created also need to be resolved.

As always, the Board should pay close attention to the state law and the Town's Zoning and Subdivision Ordinance in addition to the testimony during the required public hearing. As a procedural note, three affirmative votes by Board members will be required to approve this request. Everyone involved should also remember the "one year" rule at §18.1-1006.05 which indicates that "substantially the same petition affecting the same land shall not be considered within any twelve (12) month period."

Provisions of the Code of Virginia re Variances as of February 27, 2017

§ 15.2-2201. **Definitions.** (*excerpt*)

"Variance" means, in the application of a zoning ordinance, a reasonable deviation from those provisions regulating the shape, size, or area of a lot or parcel of land or the size, height, area, bulk, or location of a building or structure when the strict application of the ordinance would unreasonably restrict the utilization of the property, and such need for a variance would not be shared generally by other properties, and provided such variance is not contrary to the purpose of the ordinance. It shall not include a change in use, which change shall be accomplished by a rezoning or by a conditional zoning.

§ 15.2-2309. Powers and duties of boards of zoning appeals. (excerpt)

Boards of zoning appeals shall have the following powers and duties:

2. Notwithstanding any other provision of law, general or special, to grant upon appeal or original application in specific cases a variance as defined in § 15.2-2201, provided that the burden of proof shall be on the applicant for a variance to prove by a preponderance of the evidence that his application meets the standard for a variance as defined in § 15.2-2201 and the criteria set out in this section.

Notwithstanding any other provision of law, general or special, a variance shall be granted if the evidence shows that the strict application of the terms of the ordinance would unreasonably restrict the utilization of the property or that the granting of the variance would alleviate a hardship due to a physical condition relating to the property or improvements thereon at the time of the effective date of the ordinance, and (i) the property interest for which the variance is being requested was acquired in good faith and any hardship was not created by the applicant for the variance; (ii) the granting of the variance will not be of substantial detriment to adjacent property and nearby properties in the proximity of that geographical area; (iii) the condition or situation of the property concerned is not of so general or recurring a nature as to make reasonably practicable the formulation of a general regulation to be adopted as an amendment to the ordinance; (iv) the granting of the variance does not result in a use that is not otherwise permitted on such property or a change in the zoning classification of the property; and (v) the relief or remedy sought by the variance application is not available through a special exception process that is authorized in the ordinance pursuant to subdivision 6 of § 15.2-2309 or the process for modification of a zoning ordinance pursuant to subdivision A 4 of § 15.2-2286 at the time of the filing of the variance application.

No variance shall be considered except after notice and hearing as required by § 15.2-2204. However, when giving any required notice to the owners, their agents or the occupants of abutting property and property immediately across the street or road from the property affected, the board may give such notice by first-class mail rather than by registered or certified mail.

In granting a variance, the board may impose such conditions regarding the location, character, and other features of the proposed structure or use as it may deem necessary in the public interest and may require a guarantee or bond to ensure that the conditions imposed are being and will continue to be complied with. Notwithstanding any other provision of law, general or special, the property upon which a property owner has been granted a variance shall be treated as conforming for all purposes under state law and local ordinance; however, the structure permitted by the variance may not be expanded unless the expansion is within an area of the site or part of the structure for which no variance is required under the ordinance. Where the expansion is proposed within an area of the site or part of the structure for which a variance is required, the approval of an additional variance shall be required.

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Sec. 18.1-602.04.1. Surfacing

- a. Parking spaces and driveways for single family dwelling units shall be constructed of gravel, compacted stone, concrete, asphalt, brick or paving stones.
- b. Parking spaces and driveways for other than single family dwelling units shall be constructed of concrete, asphalt, brick or paving stones.

Sec. 18.1-804 Minimum yard requirements.

a. Within the district herein defined, the following minimum yard requirements shall apply:

		<u>Side-Ya</u>	rd Setback	
	Front Yard	Corner	Other	Rear Yd
	Setback	Lot	Lots	Setback
A-1 Agricultural	50'	15'	15'	25'
R-1 Limited Residential	60′	20'	15′	35′
R-2 General Residential	50'	15'	10'	35'
T-1 Transitional Use Zone	50'	(b)	(b)	35′
R-3 High Density Res.	30'	15'	15'	35'
R-4 Manufactured Home	30'	15'	15'	35'
B-1 Light Commercial	50'	(c)	(c)	(c)
CBD Central Business District	None	(c)	(c)	(c)
B-2 General Commercial	50'	(c)	(c)	(c)
E-1 Business Park	50'	(c)	(c)	(c)
M-1 Industrial	50'	(c)	(c)	(c)

c. No minimum requirement except that no building or structure shall be erected within twenty-five (25) feet of a residentially zoned lot.







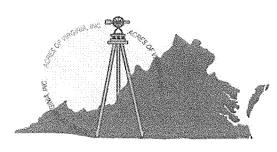




APPLICATION FOR VARIANCE TOWN OF AMHERST BOARD OF ZONING APPEALS POST OFFICE BOX 280 AMHERST, VIRGINIA 24521 (434) 946-7885

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APPLICANT Clemson Investments, LLC	OWNER Clemson Investments, LLC
ADDRESS 2246 Ivy Road, Suite 5	ADDRESS_2246 Ivy Road, Suite 5
CITY Charlottesville, VA 22903	CITY Charlottesville, VA 22903
TELEPHONE NO434-616-6615	TELEPHONE NO434-616-6615
REPRESENTATIVE Thomas C. Brooks, Sr./Acres of Virginia,	IncADDRESS 404 Clay Street
CITY Lynchburg, VA 24504	TELEPHONE NO. 434-528-4674
LOCATION OF REQUEST 195 Mt. Olive Road	
TAX MAP NO. <u>96A3-2-5</u> LOT	AREA 1.066 acres ZONE B-1 Light Commercial
PROPOSED USE <u>single family housing</u>	
QUESTIONS TO BE ANSWERED BY APPLICANT	
 Which of the following special conditions necessi x Exceptional narrowness, shallowness, size or _x Exceptional topographic conditions or other _x Exceptional conditions of adjacent property. 	shape of property.
In what way would the strict application of the Zor restrict the utilization of the property?	ning Ordinance effectively prohibit or unreasonably
see attachment	
3. What effect would the variance have on adjacent adjacent property or change the character of the dissee attachment	property? Would the proposal be detrimental to trict?
Please attach sketches and other detailed informatio	n to this application.
Applicants are reminded that $\$18.1-1002$ of the Town Code requires be posted on the property.	s signs describing the action requested under this application to
As owner of the property listed above, Appeals to grant a variance as described	I hepely petition the Board of Zoning
see attachment	Signature of Owner AGNT Date
BOARD OF ZONING APPEALS PUBLIC HEAD	
BOARD OF ZONING APPEALS ACTION:	Date Time
	Zoning Administrator Date



ACRES OF VIRGINIA, INC.

SURVEYORS~ENGINEERS~PLANNERS ENVIRONMENTAL~SOIL CONSULTANTS GEOTECHNICAL

404 Clay Street Office: (434) 528-4674 Lynchburg, VA 24504 Fax: (434) 845-1048

e-mail: serca2@aol.com website: www.acresofvirginia.com

December 19, 2016

Mr. Jack Hobbs, Town Manager Town of Amherst P. O. Box 280 Amherst, VA 24521

Re: Variances

Dear Mr. Hobbs:

Our client, Clemson Investments, LLC, is requesting two variances for property located at 125 Mt. Olive Road in the Town of Amherst. The property is shown on the town tax maps as 96A3-2-5 and encompasses 1.066 acres. The property is currently zoned B-1 Light Commercial. The proposed use of the property will be single family housing.

The property is encompassed with an existing older building which will be renovated and converted into single family housing for rent to the consumer. The infrastructure existing on the property is shown on our site plan dated September 27, 2016. Copies are attached for distribution.

Our client is requesting two variances:

Variance #1 will be for a side yard setback on the west side of the property adjoining the cinderblock building. Our client is requesting a side yard setback of 7 feet in place of the required setback shown in the zoning ordinance. The seven foot setback will allow our client to install verandas on the western portion of the building off the second floor.

Variance #2 will be to allow our client to maintain the parking area and the road travel ways as gravel in place of pavement or surface treatment which is required by ordinance.

- 1. The following conditions do necessitate variances.
- (i) The lot is exceptional in size and shape.
- (ii) The topographic conditions of the property do not allow construction anywhere else within the boundaries.
- (iii) The property bordering to the east is encumbered with a swale and steep grades on the north and south ends of the property.

Mr. Jack Hobbs December 19, 2016 Page 2

- 2. The strict application of the zoning ordinance does prohibit and restrict the utilization of the property. If our client adheres to the strict zoning ordinance, there are no other areas within the boundaries of the property that can be developed for building and only the building that exists can be used. The building that exists on the property can be renovated and utilized as a functional facility for use by our client and would be a substantial asset to the Town of Amherst.
- 3. What affect would a variance have on the adjacent property?

The side yard variance would not have a determinate to the adjoining property which is a larger tract of land and is farm use. The verandas would protrude from the second floor of the building and would be used by the consumer as an outdoor sitting area.

Our client is also asking for a variance to allow him to leave the parking area and the driveways into this property as gravel. He is asking that he not be required to surface treat or pave these areas. The majority of the residential properties along West Court Street and Mt. Olive Street have gravel driveways for access.

The plan proposal would not have a detrimental effect on adjacent properties nor would it change the character of the zoning district. This property's parking and its driveways have been gravel for many years. The building on the property has been a part of this property for many years. The renovation and use of this building will increase the asset value and would also be an asset value for the Town of Amherst for a tax base.

With best regards, I am

Dr. Thomas C. Brooks, Sr., PhD, LS, OSSO, PP

CEO of Acres of Virginia, Inc.

TCBSr/jl



CERTIFICATE OF OWNER'S REPRESENTATIVE TOWN OF AMHERST POST OFFICE BOX 280 AMHERST, VIRGINIA 24521 (804) 946-7885

Property Owner	James W. Newman, Jr.
Company	Clemson Investments, LLC
P.O. Box	2246 Ivy Rd, Suite 5
City, State, Zip	Charlottesville, VA 22903
E-mail Address	jeepnewman@aol.com
Telephone	434-979-0568
Fax	434-797-4421

This is to confirm that I am the owner of the property described as follows:

·	
Deed Book/Page Number	1205-202
Tax Map Number	96A3-2-5
Street Address	195 Mount Olive Road
Other Description	
_	

and that I hereby make, constitute and appoint:

Representative	Thomas C. Brooks, Sr., LS
Company	Acres of Virginia, Inc.
P.O. Box	404 Clay Street
City, State, Zip	Lynchburg, VA 24504
E-mail Address	serca2@aol.com or acresoffice2@gmail.com
Telephone	434-528-4674
Fax	434-845-1048

my true and lawful agent and in my name, place and stead giving unto this individual full power and authority to do and perform all acts and make all representation necessary, without any limitation whatsoever, to make application for zoning change(s), special use permit(s), and/or variance(s) for the property referenced herein. The right, powers, and authority of said agent herein granted shall commence and be in full force and effect as of the date this is signed and shall remain in full force and effect thereafter until actual notice is received by the Town Manager of the Town of Amherst stating that the terms of this power have been revoked or that another individual has been appointed as my representative.

/Owner

STATE OF VIRGINIA	AT LARGE, TO WIT:
CITY/COUNTY OF PA	REMARCIE

I, CAROLIA PATTERSON, a Notary	Public in and for the State of Virginia At Large do hereby
certify thatIames W_Newman_Ir	signed the foregoing instrument before me this 287 day
of Decryper, 2016.	CALAPIN Malayon 491 PAT
٨	Notary Public No NWE

My Commission Expires: August 31, 2017

Registration # 250244

Adjacent property owner information for

Special Use Permit Application - Rezoning Application - Conditional Zoning Application - Variance Application - Appeal Application

§ 15.2-2204 of the Code of Virginia requires that a notice of pending action to be mailed to the owners, their agent or the occupant, of all abutting property and property immediately across the street or road from the property affected, including those parcels which lie outside the Town; and, if any portion of the affected property is within a planned unit development, then to such incorporated property owner's associations within the planned unit development that have members owning property located within 2,000 feet of the affected property. The purpose of this form is to assist the applicant to collect the needed information from the Amherst County Commissioner of the Revenue's office.

Associates, LLP e Bell Jones	c/o James W. Newman, Jr., 2805 Barricks Road, Charlottesville, VA 22901 2246 Ivey Road, Suite 5, Charlottesville, VA 22903 P. O. Box 1033, Amherst, VA 24521
e Bell Jones	
	P. O. Box 1033, Amherst, VA 24521
erly Dawn Campbell	
-	P. O. Box 783, Amherst, VA 24521
la T. Campbell	P. O. Box 327, Amherst, VA 24521
Bennett Stewart	P. O. Box 55, Amherst, VA 24521
& Brenda T. Douglas	727 Kenmore Road, Amherst, VA 24521
,	
	OWNER:
	JAMES W. (JEEP) NEWMAN JR.
	JEEPNEWMAN@AOL.COM CELL 434-825-2429
	246 IVY ROAD, SUITE 5 OFF 434-979-0568 HARLOTTESVILLE, VA 22903 FAX 434-979-4421
B	a T. Campbell Gennett Stewart Brenda T. Douglas

Applicants should use as many forms as are needed to provide the needed information.

Note: Applicants are reminded that §18.1-1002 of the Town Code requires signs describing pending action by the Planning Commission, Town Council or Board of Zoning Appeals to be posted when approval of a site plan, subdivision, special use permit, rezoning, conditional zoning, variance, or appeal is requested.



TOWN OF AMHERST

P.O. Box 280 174 S. Main Street Amherst, VA 24521 Phone (434)946-7885 Fax (434)946-2087

March 15, 2017

James Newman, Jr. 2246 Ivy Road, Suite 5 Charlottesville, VA 22903

Re: 195 Mt. Olive Road/TM#96A3-2-5 (Clemson Investments Variance Proposal)

Dear Mr. Newman:

This is to confirm that the Board of Zoning Appeals has scheduled a public hearing on your above-referenced application per the attached notice.

Due to information that became available during the March 7, 2017 meeting of the Board of Zoning Appeals, drawings submitted earlier cannot be used to support an application for a zoning permit. The latest drawing submitted contemplates a total of 7 dwelling units on the property, and it was stated during the meeting that a total of 10 would exist if your project is completed. Please submit an updated drawing showing the parking spaces required by Sec. 18.1-602.06(a)2 of the Town Code.

To avoid delays associated with the issuance of that zoning permit, please also advise what configuration you desire for the water meters that would serve this development so the Town will be able to generate a construction estimate for the installations that would serve this site.

Please let me know if you have any questions or concerns regarding this matter.

Sincerely,

Jack Hobbs Town Manager

Cc: Tommy Brooks, Owner's Representative

